



A Year of Growth & Meaningful Conversations

From trusted client visits to expert insights & new initiatives at Octagona India



Last year marked a pivotal phase in Octagona India's journey. We had the **honour** of **hosting** one of our most valued and trusted **clients at our office**, reinforcing long-standing relationships while unlocking new growth opportunities. Alongside

podcast series, **Unravelling India**, creating a dedicated platform to spark informed conversations around India-focused business, regulations, and market realities.

Fresh Waves in Social Media Activity



The Ministry of Corporate Affairs has amended the Companies (Appointment & Qualification of Directors) Rules, 2014. These changes impact how and when directors must complete their DIR-3 KYC going forward

Key Update:

Only DIR-3 KYC Web will be **permitted**

E-form DIR-3 KYC is **discontinued**

DIR-3 KYC Web to be filed once every 3 consecutive financial years

Timeline:

Effective from:
March 31st, 2026

Due Date:
June 30, 2026

* Any change in mobile number, email ID or residential address **requires** filing DIR-3 KYC Web within 30 days, with applicable fees.

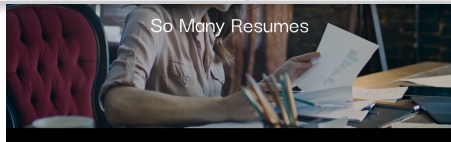
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DIR-3 KYC rules have changed. Are you ready?

The Ministry of Corporate Affairs has amended the Companies (Appointment & Qualification of Directors) Rules, 2014, updating the process for directors to complete their DIR-3 KYC. With the new rules effective from 31 March 2026, timely compliance will be critical to avoid issues...

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Due Diligence

When an opportunity looks right, instinct...

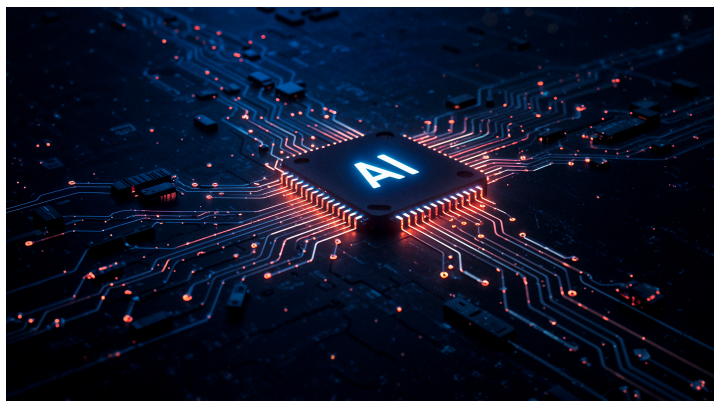
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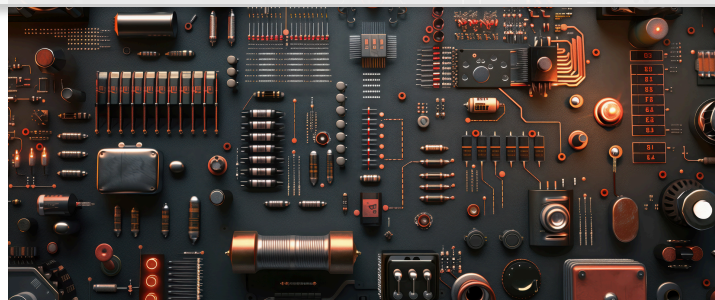
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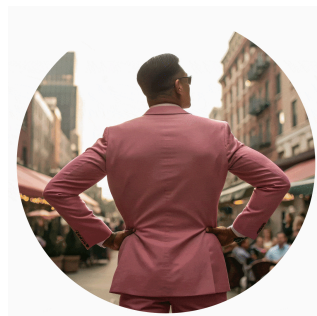
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Yearly Snippet: At a Glance



- Conducted 75+ BIS product evaluations to determine BIS applicability and delivered online BIS workshops for foreign manufacturers.
- Initiated and managed 10+ BIS certification projects across sectors such as footwear, machinery, chemicals, and household appliances.
- Supported foreign clients in obtaining BIS certification for products including steel and chemicals.
- Organised and delivered 10+ BIS knowledge webinars, both independently and in collaboration with foreign business chambers and industry associations.
- Participated in BIG5 Global, Dubai - one of the world's largest business exhibitions - to enhance brand visibility and position itself as a trusted solution provider for companies seeking entry into the Indian market.
- Successfully incorporated 7 new companies.
- Successfully completed the compounding process for old FCGPR and regularized the same.
- Successfully received 5 SVB orders.
- Successfully received NCLT Order for filing of revised financial statements.
- Successfully assisted in the acquisition of one company by another.
- Conducted 3 in-depth market studies for international clients from different industries, enabling data driven decision making for successful entry into the Indian market
- Successfully planned and hosted 3 foreign business delegations in India for B2B meetings with potential partners for market expansion
- Identified and developed 4 new suppliers for a U.S. client to support their India sourcing strategy
- Executed a POSH Awareness Training for an Italian manufacturing client with 100 employees participating across physical and virtual formats.
- Closed a long-pending Regional Sales Head role for an Italian multinational in the water industry, aligned with strategic leadership needs.

- Delivered compliant HR manuals, travel policies, and employment contracts for five major clients.
- Advised clients on the 21 November 2025 labour law amendments.
- Accelerated client VISA processing by securing local IDs and completing documentation efficiently.
- Completed 37 Statutory Audits, 10 Tax Audits, and 35 Transfer Pricing Audits of Indian subsidiaries, ensuring full regulatory compliance
- Filed 40 Income Tax Returns and 16 GST Annual Returns and GST Audits within statutory timelines
- Successfully handled the Income Tax Assessments of Indian subsidiaries where demand of INR 3.5 Crores defended and closed with NIL demand
- Successfully handled the GST assessments and closed the same with NIL demand
- Secured GST refund of INR 10.5 crore relating to export of goods by an Italian subsidiary, resulting in significant cash-flow recovery



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